## LAWRENCE A. SAICHEK, ESQ., CPA, FCIArb

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## **WORK EXPERIENCE:**

1992 – Present Lawrence A. Saichek, Esq.

Practice includes Alternative Dispute Resolution, General Legal Practice and Receiverships and Custodianships:

Alternative Dispute Resolution (Mediation and Arbitration) – Certified as Mediator in Florida and North Carolina. Achieved Fellow status as determined by Chartered Institute of Arbitrators (FCIArb). Has conducted over 2,000 Mediation Conferences and Arbitration Hearings on wide variety of issues including, but not limited to, business and contract disputes, real estate transactions, loan workouts and foreclosures, securities issues, health care issues, franchisee/franchisor disputes, construction lien cases, ADA matters, professional malpractice, employment and labor matters, insurance disputes (including property, health and disability), condominium association disputes, sports and entertainment related issues, divorce, custody and other family issues, civil rights and domestic violence issues, personal injury, workman's compensation and other complex litigation. Has written over well 100 opinions for the American Arbitration Association. Certified Mediator for United States District Court – Southern District of Florida. Mediator for Florida Department of Financial Services and United States Department of Agriculture.

## Representative Arbitration cases:

Served as sole Arbitrator in several international contract disputes.

Served as Chair and Panel Member in several health care industry claims including one case involving claim of over \$30 Million and counter-claim of over \$7 Million.

Served as Panel Chair and Panel Member in several professional malpractice cases including \$1billion accounting malpractice claim.

Served as Panel Chair, Panel Member and Sole Arbitrator in numerous contract and business disputes, some involving complex damages calculations.

Served as Panel Chair, Panel Member and Sole Arbitrator in disputes among business partners, corporate shareholders and members of LLC's, some with multi-million dollar claims.

Served as Sole Arbitrator in high profile contract dispute over State issuance of tax credits.

Served as Panel Chair in matter involving multi-million dollar dispute over insurance commissions.

Served as Sole Arbitrator in many real estate related claims.

Served as Sole Arbitrator in numerous professional fee disputes involving CPA's and Attorneys.

Served as Sole Arbitrator in 2 disputes among owners of professional sports franchise.

As member of AAA Sports Panel, has served as sole arbitrator in numerous claims involving Olympic level amateur athletes.

Served as sole Arbitrator in several international contract disputes.

Served as Chair and Panel Member in several health care industry claims including one case involving claim of over \$30 Million and counter-claim of over \$7 Million.

Served as Panel Chair and Panel Member in several professional malpractice cases including \$1billion accounting malpractice claim.

Served as Panel Chair, Panel Member and Sole Arbitrator in numerous contract and business disputes, some involving complex damages calculations.

Served as Panel Chair, Panel Member and Sole Arbitrator in disputes among business partners, corporate shareholders and members of LLC's, some with multi-million dollar claims.

Served as Sole Arbitrator in high profile contract dispute over State issuance of tax credits.

Served as Panel Chair in matter involving multi-million dollar dispute over insurance commissions.

Served as Sole Arbitrator in many real estate related claims.

Served as Sole Arbitrator in numerous professional fee disputes involving CPA's and Attorneys.

Served as Sole Arbitrator in 2 disputes among owners of professional sports franchise.

As member of AAA Sports Panel, has served as sole arbitrator in numerous claims involving Olympic level amateur athletes.

Served as sole arbitrator in many consumer claim cases encompassing several industries including automobile sales and service, consumer loans, credit cards and retail acquisitions.

<u>Legal Practice</u> - includes business and real estate transactions, acquisition, disposition, financing and leasing of commercial and residential real estate. Purchases and sales of businesses. Successfully negotiated and closed transactions with cumulative total of over \$2 Billion. Structuring of business entities, focusing on small and mid-sized businesses. Preparation of shareholder, partnership and operating agreements. IRS and tax matters. Probate matters. Entertainment matters. Consultant in structuring business and real estate investment opportunities. Consultant on Intellectual Property Issues. Consultant to entrepreneurial businesses. Consultant in litigation matters.

Receiverships and Custodianships – has served as Court Appointed and Private Receiver on numerous occasions. Served as Receiver in matter with over \$35 million in claims which included managing two fractured condominium projects in Orlando for developer, successfully selling 186 condo units and managing condominium association - keeping association operating despite over 50% of total units going into foreclosure. Other representative Receiverships include winding down title insurance agency in matter where agent accused of diverting over \$9 Million in escrow funds, assessing status of ownership of restaurant in dispute between members, selling condominium owned by two disputing partners and managing shopping centers owned by two individuals in dispute.

## **1985 - 1991 United Trust Fund**

Vice President - General Counsel

In charge of legal and accounting function for real estate investment company of which Metropolitan Life Insurance Company was a partner. Duties included drafting and negotiating documents for acquisition, disposition, financing and leasing of commercial real estate; closing real estate transactions and financings;

monitoring litigation; analysis of potential tenants' financial statements; addressing contractual issues including, without limitation, employee relations; coordinating preparation of quarterly and annual financial statements with outside accountants; and other legal, accounting and administrative duties.

### 1984 - 1985 Lawrence A. Saichek, Esq.

Legal Practice focusing on tax, entertainment and real estate matters.

#### 1982 - 1984McKean, Paul, Chrycy, Fletcher and Co.

Senior Tax Accountant - General accounting practice with emphasis in taxation of individuals and partnerships.

#### 1980 - 1982 Touche, Ross and Co. (Deloitte and Touche)

Tax Consultant - General tax accounting practice.

**PRESENTATIONS:** Ethical Considerations in Mediation and Arbitration Lorman Education Services Seminar - August 2001

Ethics in Mediation - Tabas Mediation Seminar - March 2002, November 2002

Arbitration and Mediation - Florida Institute of Certified Public Accountants Seminar - May 2002

Winning at Arbitration – Florida Bar Seminar – November 2002

Assistant Trainer - Mediator Training; University of Miami - April 2003, March 2007, April 2009, October 2009, May 2010, July 2011

Tips for Arbitrators – Presentation made on behalf of American Arbitration Association – February 2004

Member of ADR Panel at annual meeting of Entertainment, Arts and Sports Law Section of Florida Bar – May 2004

Overcoming Delay Tactics in Arbitration - Presentation for American Arbitration Association -April 2005, February 2010

Drafting Effective Arbitration Clauses – Presentation for American Arbitration Association – June 2005 and June 2007

Best Legal Practices Seminar – Panel Member discussing arbitration for conference sponsored by United States Olympic Committee – May 2007

Lawlines.com – Introduction to Mediation, on line seminar 2012 Drafting LLC Operating Agreements, on line seminar 2013

DREIA – Presentation on LLC Operating Agreements for Real Estate Investors, October 2012

National Bar Association – Presenter on Arbitrating Olympic Disputes for seminar on Sports Arbitration at annual convention, July 2013

FLN – Presentation for lawyers group on Mediation, January, 2016

Arbitration Roundtable – American Arbitration Association – May 2016

Arbitration from Soup to Nuts - Presentation on Arbitration for Young Lawyers Section of Florida Bar – February 2017

FLN – Presentation for lawyers group on drafting LLC Operating Agreements - June 2018

FLN – Presentation for lawyers group entitled Tips for Litigators in Mediation – October 2019

# PROFESSIONAL DESIGNATIONS:

Florida Bar

Martindale - Hubbell AV Rating

Certified Public Accountant

Fellow, Chartered Institute of Arbitrators (FCIArb)

Florida Supreme Court Certified Circuit Court Mediator (1992) Florida Supreme Court Certified Family Court Mediator (1994)

Certified Mediator - United States District Court, Southern District of Florida

Florida Supreme Court Certified Appellate Mediator (2012) North Carolina Certified Superior Court Mediator (2019)

Panel of Arbitrators and Mediators - American Arbitration Association

Panel of Arbitrators – FINRA

Panel of Arbitrators – American Health Lawyers Association (AHLA)

Panel of Arbitrators – International Institute for Conflict Prevention & Resolution (CPR)

Roster of Mediators – United States Department of Agriculture

Roster of Mediators – State of Florida Department of Financial Services

Roster of Mediators – Florida Conflict Resolution Consortium Florida New Motor Vehicle Arbitration Board – 2001-2002 Mediator/Arbitrator – Prudential Insurance Remediation Plan

Eligible as Court-Appointed Arbitrator Licensed Mortgage Broker (1992 – 2010)

Licensed Real Estate Salesman Facilitation Training I and II

## CIVIC AND PROFESSIONAL INVOLVEMENT:

Appointed by Florida Supreme Court to Mediator Qualifications & Discipline Review Board

Chair of Qualifications Inquiry Committee (2016-2017)

Dade County Bar Association

Fee Arbitration Committee/Florida Bar – Chairman (1999-2002) Alternative Dispute Resolution Committee/Florida Bar (2011 – 2018) Miami Design Preservation League – Board Member (1997 – 2010)

Miami-Dade County Cultural Affairs Council -

Capital Grants Panel (1999-2003)

International Cultural Exchange Grant Panel (2004-2005)

Screen Actors Guild

## **EDUCATION**:

Juris Doctor - University of Miami School of Law - Miami, FL
BBA/Accounting - University of Wisconsin - Madison, WI

## **REFERENCES:**

Available on request